

Japan sells optical cables



Overview

Discover all relevant Fiber Optic Cable Manufacturers in Japan, including Furukawa Electric Co., Ltd.

Key Takeaways

Japanese optical cables can be sourced from top manufacturers like Furukawa Electric and Sumitomo Electric, with opportunities available through tenders, verified suppliers, and global trade platforms. Top Manufacturers and Suppliers

Japan hosts several leading fiber optic cable manufacturers known for high-quality products and advanced technology:

- Furukawa Electric Group: Specializes in telecommunications and fiber optic components, offering reliable solutions for data transmission and connectivity .
- Sumitomo Electric Industries: Experienced in high-voltage underground and submarine cables, providing advanced fiber optic cable solutions .
- NTT SmartConnect: Offers optical fiber cable services with high reliability, suitable for corporate networks and ISPs .
- Fibertech Corporation: Focuses on high-performance network hardware and fiber optic infrastructure .

Import and Export Insights

Japan exported ¥48.7B of optical fibers and cables in 2025, with the United States, Mexico, China, Vietnam, and the United Kingdom as major destinations . For importers, Japan shipped 11,576 fiber optic cable consignments globally between July 2024 and June 2025, involving 1,202 active suppliers and 1,685 verified buyers . This data highlights Japan as a reliable source for international procurement.

Tender Opportunities

Companies can access Japanese optical cable tenders through platforms like GlobalTenders, which aggregates procurement opportunities from official websites, municipal sources, and industry publications . Tenders cover various products, including OTDR fiber optic reflectometers, light cables, and framework agreements for monitoring services.

Trade Intelligence and Buyer Networks

Platforms like Volza and Trademo provide verified supplier and buyer data, shipment histories, and market analytics to help importers identify high-performing suppliers, negotiate effectively, and scale operations globally . These tools allow sourcing teams to explore shipment patterns, monitor competition, and uncover emerging opportunities in the fiber optic cable market.

Practical Steps for Purchase

- Identify the right manufacturer based on product specifications and reliability (e.g., Furukawa Electric or Sumitomo Electric).
- Check tender platforms like GlobalTenders for procurement opportunities in Japan.
- Use trade intelligence tools (Volza, Trademo) to verify suppliers, analyze shipment data, and connect with decision-makers.
- Evaluate import/export regulations and shipping logistics to ensure compliance and cost efficiency.
- Negotiate contracts with verified suppliers to secure competitive pricing and delivery terms. By leveraging these manufacturers, tender platforms, and trade intelligence tools, businesses can efficiently source high-quality Japanese optical cables for domestic or international projects .

Article Content

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Discover all relevant Fiber Optic Cable Manufacturers in Japan, including Furukawa Electric Co., Ltd. and Sumitomo Electric

Top Fiber Optic Cable Manufacturing Companies in Japan

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Fiber Optic Cables Suppliers in Japan

Fiber Optic Cables Suppliers in Japan Fiber optic cables are composed of one or more transparent optical fibers enclosed in

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Top Fiber Optic Cable Manufacturing Companies in Japan

Key takeaway Furukawa Electric Group is a manufacturer with expertise in telecommunications, offering a range of fiber optic and

Japan Fiber Optic Cables Market Size, Growth, Outlook

The Japan fiber optic cables market refers to the industry focused on manufacturing and deploying fiber-optic cables—thin strands of

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Company Profile | About OCC | OCC Corporation

President Hiroshi Kawakami Since its establishment in the year 1935 as the first and only submarine communications cable

Fiber Optic Cable Installations Tokyo Osaka Japan

Shinnittsu is a telecommunication installation company based in Osaka and Tokyo, Japan. Our services include the installation of

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